



Negotium
TECHNOLOGIES

Why would your
company need a
CRM ?

CRM
Microsoft
Dynamics


With its high flexibility, CRM provides the possibility to manage an area of needs far beyond what you could think of. Moreover, our customers are often surprised by the flexibility of Microsoft Dynamics CRM and its ability to integrate with tools that they already use everyday such as Outlook, Word, Excel and Sharepoint.

 **Sales**

Manages clients and prospects lists and all your sales activities in a centralized location

 **Marketing**

Maintains communication with your prospects and your clients and manages your marketing campaigns based on their profile

 **Customer Service**

Manages your customer requests to ensure a full client satisfaction and follows closely the development of your support services

 **And also...**

Provides quality control and insurance service

Think Outside the Box

- Manage quality production
- Integrate with ERP to get invoicing activities
- Analyse equipment failure information
- Give access to partners like a portal
- Risk management
- «Matching» services

Learn more at negotium.com/microsoftdynamicscrm

Our experience and expertise at your service

Negotium Technologies Dynamics CRM team will give you the necessary support to reach your business vision for any CRM implantation project.

Features

A Microsoft certified team and many years of experience in various industries and para-governmental organisations

A collaborative work approach

Advantages

Provides your business with resourceful consultants, providing many ideas and solutions to your business challenges

Opportunities to develop internal skills to adapt your CRM

Benefits

Allows fast and efficient CRM implementation

A cost-effective tool that follows your company's changes

Our consultants approach each project with a unique but filled with experience perspective:

- Accelerates implementation time
- Recommends business processes to improve everyday activities
- Facilitates change management and ensures adoption of the new tool
- Reduces implementation risks
- Helps develop interactions between services to stop working in silos

About Negotium Technologies

Negotium Technologies has been providing integrated Microsoft Dynamics solutions to companies throughout North America for more than 20 years. In addition, we are a leader in delivering integrated SharePoint, Microsoft Office 365 and Azure solutions.

Our organization has achieved eight Microsoft Gold and Silver Competencies along with every award that Microsoft offers to recognize our success and proven customer satisfaction. This includes our status as a 2015 Microsoft Dynamics Inner Circle member.

Our goal of delivering the expected results, on-time and on-budget is the foundation for our 96% customer satisfaction rating.



Our employees

98%

permanents

80%

certified



Microsoft Partner

Gold Devices and Deployment
Gold Enterprise Resource Planning
Gold Application Development
Silver Collaboration and Content
Silver Customer Relationship Management
Silver Cloud Productivity
Silver Cloud Platform
Silver Datacenter

2015INNERCIRCLE
for Microsoft Dynamics

